

CITY OF PARMA

Lumen Contract Review 10/8/2021

CONTRACT: Lumen

	QTY	24 mo	
CITY HALL: 6611 Ridge Rd, Cleveland, OH 44129	10M Voice MPLS	\$174.60	page 3, summed on page 5/Quote # 12602298
	10M Voice access	\$362.88	page 3, summed on page 5/Quote # 12602298
	Router	\$156.96	page 3, summed on page 5/Quote # 12602298
60 call paths	60 SIP Voice \$8 ea	\$480.00	page 3 and Page 9/TCO
180 DIDs	180 DIDs	\$27.00	page 3 and Page 9/TCO
SENIOR CTR: 7001 W. Ridgewood Dr, Parma, OH 44131	10m Voice MPLS	\$174.60	page 3, summed on page 5/Quote # 12602298
SENIOR CTR: 7001 W. Ridgewood Dr, Parma, OH 44131	10m Voice access	\$362.88	page 3, summed on page 5/Quote # 12602298
	Router	\$156.96	page 3, summed on page 5/Quote # 12602298
PARKS/REC: 7335 Ridge Rd, Parma, OH 44129	10m Voice MPLS	\$174.60	page 3, summed on page 5/Quote # 12602298
PARKS/REC: 7335 Ridge Rd, Parma, OH 44129	10m Voice access	\$351.74	page 3, summed on page 5/Quote # 12602298
	Router	\$156.96	page 3, summed on page 5/Quote # 12602298
	ACTUAL NEW	\$2,579.18	

PROPOSED: Lumen (original)

	QTY	24 mo	
CITY HALL: 6611 Ridge Rd, Cleveland, OH 44129	10M Voice MPLS	\$1,246.49	
60 call paths and 180 DIDs	SIP Voice		
SENIOR CTR: 7001 W. Ridgewood Dr, Parma, OH 44131	5m Voice MPLS	\$650.42	*only 10m is on the GSA contract, see above
PARKS/REC: 7335 Ridge Rd, Parma, OH 44129	5m Voice MPLS	\$641.78	*only 10m is on the GSA contract, see above
	PROJECTED NEW	\$2,538.69	

\$40 difference from actual is due to 5m not on GSA contract, 10m is on contract
So each site received double bandwidth for only \$20/per





10/7/21

City of Parma
6611 Ridge Rd
Parma, OH 44129

Attention: Tony Varnello

Subject: Quote for: Products/ Services, provided pursuant to:

Lumen Technologies Government Solutions, Inc. (Lumen)
GSA MAS Schedule 47QTCA20D0077;

Attachment B-Fed CLA Terms and the attached Service Exhibit(s)
(only for products/services unavailable on the Schedule selected above)

Reference: OMR No. R336339, valid until 11/7/21

Dear City of Parma:

Lumen Technologies Government Solutions, Inc., on behalf of itself and its affiliated entities, including Savvis Federal Systems, Inc. ("Lumen") is pleased to submit this price quote for the products/services as more fully described in Attachment A-Pricing hereto. Please note that the pricing does not include any federal, state and local fees and taxes, or surcharges which will be billed separately if applicable. The purchase of products/services shall be governed by the GSA MAS Schedule contract selected above. The purchase of any products and/or services not available on the selected GSA MAS Schedule will be governed by Attachment B-Fed CLA Terms and the attached Service Exhibit(s). No other terms shall apply unless mutually agreed to by authorized representatives of both parties in writing.

Lumen looks forward to working with you on this opportunity. If you should have any questions, please don't hesitate to contact Bryce Sheffield.

Sincerely,



Bryce Sheffield
Public Sector | Account Manager II IS
State and Local Government and Education
555 Lake Border Dr., Apopka, FL 32703
tel: 407-753-2720 | cell: 407-529-4253
bryce.sheffield@lumen.com
CCNA, A+, Cloud+, Project+, AWS CP

USE AND DISCLOSURE OF DATA

This proposal includes data that shall not be disclosed outside the Government and shall not be duplicated, used, or disclosed— in whole or in part—for any purpose other than to evaluate this proposal. However, if a contract is awarded to this offeror as a result of—or in connection with—the submission of these data, the Government shall have the right to duplicate, use, or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Government's right to use information contained in these data if they are obtained from another source without restriction. The data subject to this restriction are contained in Sheets attached.

**Attachment A
Pricing**

Sample – please fill in table with your OM approved items & pricing.

Contract #	Part #	Product Name	Product Description	Type	GSA Price with IFF
47QTCA20D0077	132-52-9382	Voice Complete	Voice Complete Concurrent Call Path (CCP) Plan 1 * Per Call Path	MRC	\$8.00
	Open Market	Voice Complete	Telephone Numbers * Per TN	MRC	\$0.15
47QTCA20D0077	132-52.3524	IPVPN	IPVPN Port Ethernet (10mb) (10 CDR MBPS) 6611 Ridge Rd, Cleveland OH 44129	MRC	\$174.60
47QTCA20D0077	132-52.3524	IPVPN	IPVPN Port Ethernet (10mb) (10 CDR MBPS) 7001 W Ridgewood Dr, Cleveland OH 44129	MRC	\$174.60
47QTCA20D0077	132-52.3524	IPVPN	IPVPN Port Ethernet (10mb) (10 CDR MBPS) 7335 Ridge Rd, Parma, OH 44129	MRC	\$174.60
	Open market	Local Access	A - Side Address 6611 Ridge Rd, Cleveland OH 44129	MRC	\$362.88
	Open market	Local Access	A - Side Address 7001 W Ridgewood Dr, Cleveland OH 44129	MRC	\$362.88
	Open Market	Local Access	A - Side Address 7335 Ridge Rd, Parma, OH 44129	MRC	\$351.74
	Open Market	Customer Premise Equipment	Cisco C1111-8P-ET-03 6611 Ridge Rd, Cleveland OH 44129	MRC	\$ 156.96
	Open Market	Customer Premise Equipment	Cisco C1111-8P-ET-03 7001 W Ridgewood Dr, Cleveland OH 44129	MRC	\$ 156.96
	Open Market	Customer Premise Equipment	Cisco C1111-8P-ET-03 7335 Ridge Rd, Parma, OH 44129	MRC	\$ 156.96

LUMEN PROPRIETARY PRICING DATA

Use or disclosure is subject to the restrictions on the title page of this proposal.
Government Services

Order Addendum

This Addendum ("Addendum") (i) is entered into by and between **Lumen Technologies Government Solutions, Inc.** ("Lumen") and **City of Parma** ("Customer"), and (ii) modifies Quote Order Number 12602298 signed by Customer (the "Service Order"), a copy of which is attached and incorporated by reference. This Addendum is effective as of the date executed by both parties and, together with the Service Order, comprises the agreement between the parties.

WHEREAS, the parties wish to augment the Service Order to designate the terms and conditions that govern the order as well as to address several other items as described below.

NOW THEREFORE, the parties agree to modify the Service Order in the following limited respects:

1. Governing Terms. Except as provided below, notwithstanding anything to the contrary in the Service Order, the Parties agree that the terms and conditions of Lumen's GSA Multiple Award Schedule 70 Contract No. 47QTCA20D0077, as amended (the "Schedule 70 Contract"), apply to and govern the Services in the Service Order.
2. Limited to Relevant Customer Order. The parties acknowledge and agree that this Addendum shall apply to the Service Order and shall have no applicability to any other order(s) that Customer may have otherwise submitted or may submit to Lumen in the future. Except as revised in this Addendum, all other Terms and Conditions will remain in effect.

These terms and conditions have been read, are understood, and are hereby accepted.

**LUMEN TECHNOLOGIES GOVERNMENT
SOLUTIONS, INC. ("Lumen")**

CITY OF PARMA ("Customer")

By _____

By _____

Name _____

Name _____

Title _____

Title _____

Date _____

Date _____

Proposal prepared for City of Parma, OH - Quote# 12602298 - S

LUMEN®

Quote # 12602298

Proposal													
Project Prepared For			Prepared On		Price Valid Until			Currency		Total Mts		Total Nrs	
City of Parma, OH			10/07/2021		01/04/2022			USD		2,072.18		0.00	
Comments													
<ul style="list-style-type: none"> * Security Appliance(s) * Hardware Warranty Software Upgrades * On-Site Support * Appliance Configuration, Testing and Deployment * Proactive monitoring of device health 					<ul style="list-style-type: none"> * Five (5) basic standard configuration changes per month Included * Ninety (90) days Security Event and Traffic log retention * Event Correlation and Incident Management * Basic Reporting on a weekly, monthly or annual basis 								
IP VPN													
Term		Total Mts					Total Nrs					# Sites	
2 Years		2,072.18					.00					3	
Location			Drawn/Order Point		Services		IP VPN Services			Lease Access		Equipment Services	
Site Name	Country	Site Address	Unit	Mts	Nrs	Port	Mts	Nrs	Mts	Nrs	Coordinate	Service Type	Access/Device ID
CLEVELAND_OH	USA	6611 RIDGE RD CLEVELAND, OH 44129	Interstate	694.44	.00	Fast Ethernet (100 Mb)	331.56	.00	362.88	.00			
PARMA_OH	USA	7335 RIDGE RD PARMA, OH 44129	Interstate	683.30	.00	Fast Ethernet (100 Mb)	331.56	.00	351.74	.00			
CLEVELAND_OH	USA	7001 W RIDGEWOOD DR CLEVELAND, OH 44129	Interstate	694.44	.00	Fast Ethernet (100 Mb)	331.56	.00	362.88	.00			

Proposal prepared for City of Parma, OH - Quote# 12602298 - S

Description	Qty	Mtc	N/E	Product Details				Usage Mtc	Usage Ncs	Vendor	Pcp	Distance(km)
				Project Amount	Mtc Per	Ncs Per						
A - 6811 RIDGE RD CLEVELAND, OH 44129 Off Net Access - Fast Ethernet (100 Mb) - [Quantity = 1, Bandwidth = Fast Ethernet (100 Mb), Quoted Sub-bandwidth = 10, Level 3 Class of Service = Best Effort]	1	362.88	0.00									
A - 6811 RIDGE RD CLEVELAND, OH 44129 IP VPN Port - Fast Ethernet (100 Mb) - [Quantity = 1, Bandwidth = Fast Ethernet (100 Mb), Network Integrity = No, CRTP = No, Multicast = No]	1	38.00	0.00									
A - 6811 RIDGE RD CLEVELAND, OH 44129 Commit - Basic Plus & Basic - [Capacity (Mb) = 10,000]	1	136.60	0.00	10,000	13.66/Mb							
A - 6811 RIDGE RD CLEVELAND, OH 44129 Managed Router - [Quantity = 1, CPE Type = CenturyLink Provided, Router Template = C1111-8P-ET-03, Modem = No]	1	156.96	0.00									
A - 7335 RIDGE RD PARMA, OH 44129 Off Net Access - Fast Ethernet (100 Mb) - [Quantity = 1, Bandwidth = Fast Ethernet (100 Mb), Quoted Sub-bandwidth = 10, Level 3 Class of Service = Best Effort]	1	351.74	0.00									
A - 7335 RIDGE RD PARMA, OH 44129 IP VPN Port - Fast Ethernet (100 Mb) - [Quantity = 1, Bandwidth = Fast Ethernet (100 Mb), Network Integrity = No, CRTP = No, Multicast = No]	1	38.00	0.00									
A - 7335 RIDGE RD PARMA, OH 44129 Commit - Basic Plus & Basic - [Capacity (Mb) = 10,000]	1	136.60	0.00	10,000	13.66/Mb							
A - 7335 RIDGE RD PARMA, OH 44129 Managed Router - [Quantity = 1, CPE Type = CenturyLink Provided, Router Template = C1111-8P-ET-03, Modem = No]	1	156.96	0.00									
A - 7001 W RIDGEWOOD DR CLEVELAND, OH 44129 Off Net Access - Fast Ethernet (100 Mb) - [Quantity = 1, Bandwidth = Fast Ethernet (100 Mb), Quoted Sub-bandwidth = 10, Level 3 Class of Service = Best Effort]	1	362.88	0.00									
A - 7001 W RIDGEWOOD DR CLEVELAND, OH 44129 IP VPN Port - Fast Ethernet (100 Mb) - [Quantity = 1, Bandwidth = Fast Ethernet (100 Mb), Network Integrity = No, CRTP = No, Multicast = No]	1	38.00	0.00									
A - 7001 W RIDGEWOOD DR CLEVELAND, OH 44129 Commit - Basic Plus & Basic - [Capacity (Mb) = 10,000]	1	136.60	0.00	10,000	13.66/Mb							
A - 7001 W RIDGEWOOD DR CLEVELAND, OH 44129 Managed Router - [Quantity = 1, CPE Type = CenturyLink Provided, Router Template = C1111-8P-ET-03, Modem = No]	1	156.96	0.00									

Proposal prepared for City of Parma, OH - Quote# 12602298 - S

Voice Complete Standard										
Term	Total Mrc			Total Mrc			# Sites			
2 Years	See Rate Sheet			See Rate Sheet			See Rate Sheet			
Summary		Mrc		Nrc		Coordinated Service Type		Asym/Circuit ID		
		.00		.00						
Product Details										
Desc/Plan	Qty	Mrc	Nrc	Priced Adjunct	Mrc Par	Nrc Par	Usage Mrc	Usage Nrc		
Voice Complete		See Rate Sheet								
Prepaid Minute Plan		See Rate Sheet								

Order Terms and Conditions	
<p>1. "Lumen" is defined for purposes of this Order as CenturyLink Communications, LLC d/b/a Lumen Technologies Group and its affiliated entities providing Services under this Order. This confidential Order may not be disclosed to third parties and is non-binding until accepted by Lumen, as set forth in section 4. Customer places this Order by signing (including electronically or digitally) or otherwise acknowledging (in a manner acceptable to Lumen) this document and returning it to Lumen. Pricing is valid for 90 calendar days from the date indicated unless otherwise specified.</p> <p>2. Prior to installation, Lumen may notify Customer in writing (including by e-mail) of price increases due to off-net vendors or increased construction costs. Customer has 5 business days following notice to terminate this Order without liability; or otherwise, Customer is deemed to accept the increase.</p> <p>3. If a specific demarcation point (such as a street address) is provided, the demarcation point for on-net services will be Lumen's Minimum Point of Entry (MPOE) at such location (as determined by Lumen). Off-net demarcation points will be the off-net vendor's MPOE. If this Order identifies aspects of services that are procured by Customer directly from third parties, Lumen is not liable for such services.</p> <p>4. The Service identified in this Order is subject to the Lumen or CenturyLink Master Service Agreement(s) and applicable Service Schedule(s) between CenturyLink Communications, LLC d/b/a Lumen Technologies Group and Customer (or its affiliate if expressly provided for under such affiliate Master Service Agreement). If Customer has not executed a Lumen or CenturyLink Master Service Agreement with CenturyLink Communications, LLC d/b/a Lumen Technologies Group but has executed a services agreement for applicable services with an affiliate of Lumen ("Affiliate Agreement"), then the terms of the most recent Affiliate Agreement will apply to the Service (to the extent not inconsistent with this Order); in such cases, the current standard Service Schedule applicable to the Services will apply. If Lumen and Customer have not executed a Lumen or CenturyLink Master Service Agreement and/or applicable Service Schedule(s) governing the Service and have not executed an Affiliate Agreement, Lumen's current standard Master Service Agreement/Service Schedule(s) will govern, a copy of which are available upon request. The Lumen entity providing Services is identified on the invoice.</p> <p>Notwithstanding anything in any Affiliate Agreement to the contrary, Lumen will notify Customer of acceptance of requested Service in this Order by delivering (in writing or electronically) the date by which Lumen will install Service (the "Customer Commit Date"), by delivering the Service, or by the manner described in a Service Schedule. Lumen will deliver a written or electronic notice that the Service is installed (a "Connection Notice"), at which time billing will commence. At the expiration of the Service Term, Service will continue month-to-month at the existing rates, subject to adjustment by Lumen on 30 days' written notice. If the Affiliate Agreement governs and does not include early termination charges and if Customer cancels or terminates Service for any reason other than Lumen's uncured default or if Lumen terminates due to Customer's uncured default, then Customer will pay Lumen's standard early termination liability charges as identified in the Ancillary Fee Schedule at: http://www.lumen.com/ancillary-fees. "Affiliate Agreement" for CenturyLink Communications, LLC d/b/a Lumen Technologies Group or any companies that were affiliates of CenturyLink Communications, LLC before the merger with Level 3 Communications ("Merger") means only an applicable Interexchange Carrier (IXC) network agreement, e.g., CenturyLink Total Advantage Agreement, CenturyLink Total Advantage Express Agreement, or CenturyLink Wholesale Services Agreement (each, an Affiliate Agreement). Affiliate Agreement also includes an Agreement between Customer and any entity that was an affiliate of Level 3 Communications before the Merger.</p> <p>5. Neither party will be liable for any damages for lost profits, lost revenues, loss of goodwill, loss of anticipated savings, loss of data or cost of purchasing replacement service, or any indirect, incidental, special, consequential, exemplary or punitive damages arising out of the performance or failure to perform under this Order. Customer's sole remedies for any nonperformance, outages, failures to deliver or defects in Service are contained in the service levels applicable to the affected Service.</p> <p>6. All transport services ordered from Lumen will be treated as interstate for regulatory purposes. Customer may certify transport service as being intrastate (for regulatory purposes only) in a format as required by Lumen, but only where the transport services are sold on a stand-alone basis, the end points for the service are located in the same state and neither end point is a Lumen provided IP port ("Intrastate Services"). Where Customer requests that Services are provided, such election will apply prospectively only and will apply to all Intrastate Services stated in this Order.</p> <p>7. Charges for certain Services are subject to (a) a monthly property tax surcharge and (b) a monthly cost recovery fee per month to reimburse Lumen for various governmental taxes and surcharges. Such charges are subject to change by Lumen and will be applied regardless of whether Customer has delivered a valid tax exemption certificate. For additional details on taxes and surcharges that are assessed, visit http://www.lumen.com/taxes.</p> <p>8. Customer will pay Lumen's standard: (a) expedite charges (added to the NRC) if Customer requests a delivery date inside Lumen's standard interval duration (available upon request or in Control Center at https://www.centurylink.com/business/login/) and (b) unless otherwise set forth in a Service Attachment, the ancillary charges for additional activities, features or options as set forth in the Ancillary Fee Schedule, available at http://www.lumen.com/ancillary-fees. If Lumen cannot complete installation due to Customer delay or inaction, Lumen may begin charging Customer and Customer will pay such charges.</p> <p>9. For certain services, equipment provided by Lumen to be located in Customer's premises ("CPE") is subject to the terms of the Customer Premise Equipment Addendum. A copy of the CPE Addendum and a list of services to which it applies is available upon request. For collocation, data center and/or hosting services, pre-arranged escorted access may be required at certain locations, and cross-connect services are subject to whether facilities are available at the particular location to complete the connection.</p> <p>10. For Internet Services provided in certain countries in the Asia-Pacific region where Lumen does not currently hold a license to provide such Services, Customer consents to Lumen providing Service by procuring services of third-party carriers as Customer's agent, and Customer appoints Lumen as its agent to the extent necessary to obtain such Service. Lumen's affiliate is licensed in Hong Kong, Japan, Singapore and Australia.</p>	
911 Acknowledgement	
<p>BY SIGNING THIS ORDER, I ACKNOWLEDGE THAT I HAVE READ AND UNDERSTAND THE "ACCESS TO EMERGENCY RESPONSE SERVICES" SECTION CONTAINED IN THE APPLICABLE SERVICE EXHIBIT/SERVICE SCHEDULE ATTACHED TO THE LUMEN OR CENTURYLINK MASTER SERVICE AGREEMENT OR, THE "911 EMERGENCY SERVICE" SECTION OR "EMERGENCY CALLING CAPABILITY" SECTION CONTAINED IN THE APPLICABLE SERVICE EXHIBIT/SERVICE SCHEDULE ATTACHED TO AN AFFILIATE AGREEMENT, OR IN THE "ACCESS TO EMERGENCY RESPONSE SERVICES" SECTION OF THE TERMS AND CONDITIONS IN THE APPLICABLE STANDARD SERVICE EXHIBIT/SERVICE SCHEDULE IF I HAVE NOT EXECUTED A LUMEN OR CENTURYLINK MASTER SERVICE AGREEMENT OR AN AFFILIATE AGREEMENT WITH AN APPLICABLE SERVICE EXHIBIT/SERVICE SCHEDULE. I FURTHER ACKNOWLEDGE THAT I HAVE READ AND UNDERSTAND THE DISCLOSURE OF LIMITATIONS SET FORTH IN THE EMERGENCY SERVICES ADVISORY AVAILABLE AT http://www.centurylink.com/legal/HVQISIP/11advisory.pdf.</p>	
Declarations and Signatures	
Customer submits this document as a Customer Order.	
Authorized Signature:	
Name:	
Title:	
Date:	

LUMEN

Total Cost Of Ownership

Deal # 11370961

Quote # 12602298

Voice Complete Locations							
Location Name	Address	Country	TDM Access Requested	Port Center	Geographic TN	National TN	Toll Free/PrePhone
CLEVELAND_OH	6611 RIDGE RD CLEVELAND, OH 44129	UNITED STATES	No	VICTORY	Available	Not Available	Available
CLEVELAND_OH	7001 W RIDGEWOOD DR CLEVELAND, OH 44129	UNITED STATES	No	VICTORY	Available	Not Available	Available
PARMA_OH	7335 RIDGE RD PARMA, OH 44129	UNITED STATES	No	VICTORY	Available	Not Available	Available

Voice Complete TDM Access			
Site Address	Country	NAC	NRC

CCP (Concurrent Call Path)							
Line Item	Rate Type	Rate	Price	Quantity	Estimated Price	Estimated Price	
CCP Plan 1	MONTHLY	8.00	0.00	180	480.00	0.00	
Total CCP (Concurrent Call Path)					480.00	0.00	

National Voice Services							
Line Item	Rate Type	Rate	Price	Quantity	Estimated Price	Estimated Price	
United States Telephone Number	MONTHLY	0.15	0.00	180	27.00	0.00	
United States Port Charge Per Telephone Number	NRC	0.00	0.00	180	0.00	0.00	
Total National Voice Services					27.00	0.00	

* This Quote Summary is confidential and may not be disclosed to third parties. It is non-binding unless and until the terms and conditions stated herein are incorporated into a signed order which is thereafter accepted by Lumen. This Quote Summary is intended to provide directional pricing only; actual pricing may vary.

Signature _____ Date _____