

# Cleveland Communications, Inc.

5220 Hauserman Road  
Cleveland, OH 44130  
USA

Voice: 216-398-6500  
Fax: 216-741-4329

# QUOTATION

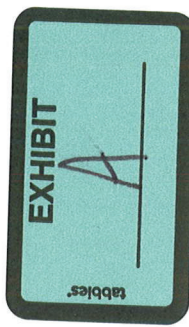
Quote Number: Comm Center - CCI  
Quote Date: Dec 8, 2014  
Page: 1

**Quoted To:**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID	Good Thru	Payment Terms	Sales Rep
Parma, City of	1/7/15	Net 30 Days	
Quantity	Item	Description	Unit Price
3.00	901-9630	INTELLIGENT RADIO INTERFACE MODULE	1,998.50
3,000.00	70393	1/2" CELLFLEX CABLE	2.00
32.00	346727	RFS 1/2 N/Male Connector	15.00
17.00	28755	LP-18 POWER SUPPLY	120.00
17.00	500880	CONTROL STATION ANTENNA	145.00
17.00	20573	FLANGE ARRESTOR, N/F	55.00
2.00	413474	GROUND BUS BAR	33.00
5.00	372261	WAVE GUIDE BOOT, 4"	20.00
1.00	322147	COAX MANIFOLD	86.00
2.00	CCIDBV2	DOUGIE BOX	650.00
1.00	CCI Labor	CCI LABOR TO INSTALL ALL ITEMS	48,395.00
1.00	TRAINING	TRAINING	10,000.00
			5,995.50
			6,000.00
			480.00
			2,040.00
			2,465.00
			935.00
			66.00
			100.00
			86.00
			1,300.00
			48,395.00
			10,000.00

Subtotal	77,862.50
Sales Tax	
Freight	
<b>TOTAL</b>	<b>77,862.50</b>

No returns will be accepted without prior written consent. All returns are subject to a minimum 25% restocking fee.



# Cleveland Communications, Inc.

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Cleveland, OH 44130  
USA

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# QUOTATION

Quote Number: Comm Center- Kenwood  
Quote Date: Dec 8, 2014  
Page: 1

**Quoted To:**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID	Good thru	Payment Terms	Sales Rep	
Parma, City of	1/7/15	Net 30 Days		
Quantity	Item	Description	Unit Price	Amount
6.00	TK-5910BK	700/800 MHZ R.F. DECK	1,546.30	9,277.80
6.00	10bBMSH9	SINGLE CONTROL HEAD REMOTE MOUNT	637.35	3,824.10
6.00	KWDAE21K	AES/DES ENCRYPTION	698.60	4,191.60
1.00	KPG113AE	ENCRYPTION KEYLOADER	367.50	367.50
1.00	KPG95DGK	PROGRAMMING SOFTWARE	579.60	579.60
1.00	KWD-ANK-MK	MASTER PROGRAMMING KEY	350.00	350.00
***PRICED ON OHIO STS #534477***				

Subtotal	18,590.60
Sales Tax	
Freight	
<b>TOTAL</b>	<b>18,590.60</b>

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# Cleveland Communications, Inc.

5220 Hauserman Road  
Cleveland, OH 44130  
USA

Voice: 216-398-6500  
Fax: 216-741-4329

# QUOTATION

Quote Number: Comm Center-Harris  
Quote Date: Dec 6, 2014  
Page: 1

**Quoted To:**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID	Good Thru	Payment Terms	Sales Rep	
Parma, City of	1/5/15	Net 30 Days	0041	
Quantity	Item	Description	Unit Price	Amount
1.00	VSVS01	VS PRODUCT GROUP MODEL	333.28	333.28
1.00	VS-CR32	ROUTER, 1921, AC, NO ENCRYPTION, CISCO	1,446.47	1,446.47
1.00	VS-MN3E	KIT, MOUNTING HDWE, 1921 ROUTER	58.49	58.49
1.00	VS-CU5G	1-PORT, EHWIC, CU/OPTICAL GIGABIT ETHERNET	824.89	824.89
1.00	VS-CU5H	CISCO MODULE SX MULTIMODE, FIBRE	382.37	382.37
2.00	VS-CU6G	MODULE, CISCO, EHWIC, 4ESG, 4PORT GIG	363.25	726.50
1.00	VSCU3H	SWITCH, CISCO 2960	1,294.57	1,294.57
1.00	VSMA6N	KIT, MNTG, HRDWRE, CISCO 2960	62.19	62.19
1.00	VS-CR32	ROUTER, 1921, AC, NO ENCRYPTION, CISCO	1,446.47	1,446.47
1.00	VS-MN3E	KIT, MOUNTING HDWE, 1921 ROUTER	58.49	58.49
1.00	VS-CU5G	1-PORT, EHWIC, CU/OPTICAL GIGABIT ETHERNET	824.89	824.89
1.00	VS-CU5H	CISCO MODULE SX MULTIMODE, FIBRE	382.37	382.37
1.00	VSCU3H	SWITCH, CISCO 2960	1,294.57	1,294.57
1.00	VSMA6N	KIT, MNTG, HRDWRE, CISCO 2960	62.19	62.19
8.00	UD-ZN4Y	CONSOLE, SYMPHONY, BUNDLE, FOUND	14,796.30	118,370.40
8.00	UD-SG4W	LICENSE, AES LEVEL ENCRYPTION	6,290.00	50,320.00
16.00	UD-SG4P	LICENSE, ADDS 2 USER SET-UP/SCR	370.00	5,920.00
32.00	UD-SG2W	LICENSE, ADDS 2 SMLST DEF	518.00	16,576.00
16.00	UD-SG4P	LICENSE, ADDS 2 USER SET-UP/SCR	370.00	5,920.00
8.00	UD-SG4Q	LICENSE, ADDS 4 WORKSPACE TABS	296.00	2,368.00

Subtotal	Continued
Sales Tax	Continued
Freight	
<b>TOTAL</b>	<b>Continued</b>

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# QUOTATION

Quote Number: Comm Center-Harris  
Quote Date: Dec 6, 2014  
Page: 2

**Quoted To:**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID	Good thru	Payment Terms	Sales Rep	
Parma, City of	1/5/15	Net 30 Days	0041	
Quantity	Item	Description	Unit Price	Amount
8.00	UD-SG4T	LICENSE, CONVENTIONAL CONTROLS	925.00	7,400.00
8.00	UD-SG4Y	LICENSE, REMOTE AUX I/O	555.00	4,440.00
16.00	UD-SG2Z	LICENSE, 2 SPEAKERS	148.00	2,368.00
32.00	UD-AB1A	SPEAKER, NANO, SYMPHONY	262.55	8,401.60
8.00	UD-CU6Y	MONITOR 23"	667.50	5,340.00
8.00	UD-SG4Y	LICENSE, REMOTE AUX I/O	555.00	4,440.00
8.00	UD-AB1L	CABLE, DISPLAYPORT TO DVI	40.05	320.40
8.00	UD-AB1F	MOUSE, OPTICAL, USB, SCROLL WH	13.35	106.80
8.00	UD-AB1G	KEYBOARD, 104 KETY, USB, HUB	111.25	890.00
8.00	UD-AB1D	SINGLE FTSWITCH, USB, SYMPHONY	226.95	1,815.60
8.00	UD-AB1M	DESK MIC, DB9	218.05	1,744.40
8.00	UD-AB1B	JACK BOX, 6 WIRE	400.50	3,204.00
8.00	CM-022218-000304	ADAPTER, WIRELESS HEADSET	885.55	7,084.40
16.00	CM-022218-001101	LICENSE, VOCODER	74.00	1,184.00
8.00	MM100UD	MANUAL, OP/INSTA/CONFIG, SYMPHONY, CD	18.50	148.00
11.00	VS-SG3S	LICENSE, HOST SECURITY, AV, EPO, QTY 11-25	136.03	1,496.33
1.00	MM200NS	MANUAL, PRODUCT, VIDA SYSTEM ON CD	18.50	18.50
1.00	NS-PNSE	SERVER, UNITE, VIDA, VMWARE	15,646.99	15,646.99
1.00	NS-SN5K	SERVICE, SYBASE LICENSE	1,980.98	1,980.98
1.00	NM-SG9X	LICENSE, SQL 2008 STD EDITION	3,691.72	3,691.72
1.00	MANM-NSG9C	, LICENSE, QUAD MODE VOC	25.90	25.90
1.00	NS-ZN4L	KIT, ETHERNET CABLES, CONNECT	428.98	428.98

Subtotal	Continued
Sales Tax	Continued
Freight	
<b>TOTAL</b>	<b>Continued</b>

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**QUOTATION**

Quote Number: Comm Center-Harris  
Quote Date: Dec 6, 2014  
Page: 3

**Quoted To:**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID	Good Thru	Payment Terms	Sales Rep	
Parma, City of	1/5/15	Net 30 Days	0041	
Quantity	Item	Description	Unit Price	Amount
1.00	NS-DWT1J	DRAWINGS,SR10A,CONNECT-UNITE	0.74	0.74
1.00	VSVS02	VIDA SECURITY, NSC	975.06	975.06
1.00	VSSD03	LICENSE, SUMS,ENDPOINT	75.65	75.65
6.00	VSSD04	LICENSE, SUMS,CORE	42.72	256.32
1.00	SS-SN9P	SERVICES,SUMS	0.74	0.74
1.00	MANS-CP9B	NETCLOCK, GPS MASTER CLOCK	3,471.00	3,471.00
1.00	MANS-AN3S	KIT,GPS ANTENNA,OUTDOOR,NETCLO	912.25	912.25
1.00	MANS-CK1A	CABLE,GPS ANT	542.01	542.01
1.00	S-U-CORE	OUTDOOR,100FT/NETCLOCK	29,600.00	29,600.00
1.00	V-UNITE	SOFTWARE UNITE CORE	14,800.00	14,800.00
1.00	NS-SG2F	LICENSE,VIDA UNITE	3,700.00	3,700.00
8.00	NS-SG3L	LICENSE,NETWORK FIRST APP	740.00	5,920.00
48.00	NS-SG3M	LICENSE, CONSOLE	185.00	8,880.00
1.00	MANS-SG7R	LICENSE, CONSOLE TALKPATH	1,554.00	1,554.00
20.00	MANS-SG7S	LICENSE,NSS,IP LOGGING RECORDE	740.00	14,800.00
1.00	NS-SG3N	LICENSE, LOG,RECRDR, TPATH	1,850.00	1,850.00
20.00	NS-SG3Q	LICENSE, NETWORK FIRST SITE	370.00	7,400.00
1.00	VSCR21	LICENSE,NETWORK FIRST TALKPATH	2,606.01	2,606.01
1.00	VS-CR32	FIRWALL,CISCO ASA 5505	1,446.47	1,446.47
1.00	VS-MN3E	ROUTER, 1921, AC, NO ENCRYPTION, CISCO	58.74	58.74
1.00	VS-CU5F	KIT, MOUNTING HDWE,1921 ROUTER 8-PORT,EHWIC,GIGABIT ETHERNET,FIBER	768.96	768.96

Subtotal	Continued
Sales Tax	Continued
Freight	
<b>TOTAL</b>	<b>Continued</b>

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Page: 4

**Quoted To:**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID:	Good Thru:	Payment Terms:	Sales Rep	
Parma, City of	1/5/15	Net 30 Days	0041	
Quantity	Item	Description	Unit Price	Amount
1.00	STAGE-VIDA	STAGING, VIDA SERVICES	3,560.00	3,560.00
1.00	MAYW-NSN5J-B	SVC,CUSTOMER STAGING FEE	22,000.00	22,000.00
1.00	MAYW-SN5J3	STAGING,FACTORY LEVEL 3	0.01	0.01
5.00	MISC-SERV	NETWORK ENGINEERING	1,250.00	6,250.00
1.00	MANG-GTWY	SYSTEM EQUIPMENT, INTEROP GATEWAY	2,368.00	2,368.00
20.00	MANG-SN5M	SERVICE, QUAD MODE VOCODER LICENSE	22.20	444.00
1.00	MANG-NFW2A	SOFTWARE,UAC GWB	251.60	251.60
2.00	MANG-4DVUS	CHASSIS,4-SLOT INTEROP GATEWAY	11,655.00	23,310.00
2.00	MANG-NMN2U	BRACKET KIT, INTEROP GATEWAY	45.88	91.76
2.00	MANG-NPS2J	POWER SUPPLY, AC, 4-SLOT GATEWAYCHASSIS	1,517.00	3,034.00
5.00	MANG-NAA3E	MODULE,DUVU,JAC	7,363.00	36,815.00
3.00	MANG-NCL8S	CABLE, ETHERNET, 6FT	19.98	59.94
20.00	MANG-NCA3L	CABLE, AUDIO, 4-SLOT CHASSIS GWB, 10FT	36.26	725.20
3.00	MANG-MN2A	FANEL, FILLER	114.70	344.10
1.00	VSVS01	VS PRODUCT GROUP MODEL	333.28	333.28
1.00	VS-CR32	ROUTER, 1921, AC, NO ENCRYPTION, CISCO	1,446.47	1,446.47
1.00	VS-MN3E	KIT,MOUNTING HDWE,1921 ROUTER	58.49	58.49
1.00	VSCR32	SWITCH CISCO 2960 8 PORT	885.55	885.55
1.00	VS-CU5F	8-PORT,EHWIC,GIGABIT	824.89	824.89

Subtotal	Continued
Sales Tax	Continued
Freight	
<b>TOTAL</b>	<b>Continued</b>

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Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

# QUOTATION

Quote Number: Comm Center-Harris  
Quote Date: Dec 6, 2014  
Page: 5

Customer ID		Good Thru	Payment Terms	Sales Rep
Parma, City of		1/5/15	Net 30 Days	0041
Quantity	Item	Description	Unit Price	Amount
		ETHERNET,FIBER		
1.00	VS-CU5H	CISCO MODULE,SX MULTIMODE,FIBE	382.37	382.37
1.00	MAMM-200NG	MANUAL,INSTALL,4-SLOT INTEROP	65.00	65.00
8.00	XM-100F	Unity Mobile Radio 136-870MHz	2,967.40	23,739.20
8.00	XMPL4F	FEATURE, PHASE II TDMA	185.00	1,480.00
8.00	XMPL4C	FEATURE PKG, P25 ENCRYPTION	514.30	4,114.40
8.00	XM-P25ED	FEATURE PACKAGE, P25 TRUCKING & EDACS	1,480.00	11,840.00
8.00	XMCP9F	CONTROL UNIT CH721, SYSTEM	610.50	4,884.00
8.00	XMZN7R	ACCESSORIES, UNITY, REMOTE MT	266.40	2,131.20
8.00	XMMC7Z	Microphone Stand	59.20	473.60
8.00	XMAN6H	ANTENNA, MULTI BAND	133.20	1,065.60
3.00	MAMW-SHMXX	MOBILE,XG75M/M7300, 136-174	1,702.00	5,106.00
3.00	MAMW-NPL3R	FEATURE-1024 - SYSTEM GROUPS	0.01	0.02
3.00	MAMW-NPL6T	FEATURE, MDC-1200	14.43	43.29
3.00	MW-PL4U	Single Key-DES Encryption	0.01	0.02
3.00	MAMW-NCP9G	CH-721,Scan, Front Mount Head	506.90	1,520.70
3.00	MAMW-NZN6W	XG-75M/M7300Front Mount Access	173.90	521.70
3.00	MAMW-NMC7Z	MIC	59.20	177.60
3.00	MAMW-SUMXX	MOBILE, XG-75M/M7300 440-512	1,702.00	5,106.00
3.00	MAMW-NPL3R	FEATURE-1024 - SYSTEM GROUPS	0.01	0.02
3.00	MAMW-NPL6T	FEATURE, MDC-1200	14.43	43.29
3.00	MW-PL4U	Single Key-DES Encryption	0.01	0.02
3.00	MAMW-NCP9G	CH-721,Scan, Front Mount Head	506.90	1,520.70

Subtotal	Continued
Sales Tax	Continued
Freight	
<b>TOTAL</b>	<b>Continued</b>

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**Cleveland Communications, Inc.**

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Cleveland, OH 44130  
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**QUOTATION**

Quote Number: Comm Center-Harris  
Quote Date: Dec 6, 2014  
Page: 6

**Quoted To**  
Parma, City of  
6611 Ridge Road  
Greg Baeppler  
Parma, OH 44129

Customer ID	Good Until	Payment Terms	Sales Rep	
Parma, City of	1/5/15	Net 30 Days	0041	
Quantity	Item	Description	Unit Price	Amount
3.00	MAMW-NZN6W	XG-75MM7300Front Mount Access	173.90	521.70
3.00	MAMW-NMC7Z	MIC	59.20	177.60
1.00	S-004099	INCE IP LOGGING RECORDER	115,691.32	115,691.32
1.00	SYS DISCOUNT	SYSTEM DISCOUNT	18,619.24	-18,619.24

Subtotal	645,255.09
Sales Tax	
Freight	
<b>TOTAL</b>	<b>645,255.09</b>

No returns will be accepted without prior written consent. All returns are subject to a minimum 25% restocking fee.



AGREEMENT TO PROVIDE  
GOODS AND SERVICES  
TO THE CITY OF PARMA, OHIO

**THIS AGREEMENT**, entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2015 and effective immediately by and between **Cleveland Communications, Inc.**, (hereinafter called the "Contractor") and **The City of Parma**, (hereinafter called the "City") **WITNESSETH THAT:**

**WHEREAS**, the City has accepted the proposal of the Contractor under Ordinance # \_\_\_\_\_, for the purpose of entering into an agreement to perform services regarding the "Purchase and set up of, Communications Equipment for the City of Parma, Ohio.

**WHEREAS**, the Contractor is staffed with personnel knowledgeable and experienced in the requirements of developing and negotiating such a project, and

**NOW THEREFORE**, the parties hereto mutually agree as follows:

1. **Employment of Contractor** - The City agrees to engage the Contractor and the Contractor hereby agrees to perform the following services.
2. **Scope of Services** - In accordance with the Contractor's Proposal dated \_\_\_\_\_ with amendments, (attachment A), the Contractor shall do, perform, and carry out in a good and professional manner the upgrade of certain Communications equipment and dispatch console equipment.
3. **Time of performance** - The services to be performed hereunder by the Contractor shall be undertaken and completed in an expeditious manner to carry out the purposes of this agreement.
4. **Compensation** - The City agrees to pay the Contractor the amount of \$741,708.19 (Seven Hundred Forty One Thousand Seven Hundred and Eight Dollars and Nineteen Cents) for the services outlined above.
5. **Exclusion** - If necessary, the provision of electrical, telephone, and construction services are not included in the described compensation amount and may only be additionally charged to the City with its prior authorization:
6. **Method of Payment – Invoicing Terms** – All invoices will be submitted directly to the City for auditing and approval. Invoices may be submitted only as follows: **25%** upon contract completion, **50%** upon delivery, and **25%** upon installation & acceptance. The initial payment shall be at time of contract signing. Subsequent payments will be made within 30 days of approval and receipt by the City.
7. **Changes** - The City may, from time to time, require changes in the scope of the services to be performed by the Contractor. Such changes, which will be mutually agreed upon by and between the City and the Contractor, shall be incorporated in written amendments to this agreement. Hourly labor will be charged by the Contractor at the rate of \$90 (Ninety dollars) per hour. Council shall have the right to approve any and all additional expenses prior to any agreement being consummated.
8. **Services and Materials to be Furnished by City** - The City shall furnish the Contractor with all available necessary information, data, and materials pertinent to the execution of this agreement, including project specifications and drawings. The Contractor shall not be required to develop or attest to the reliability of such information within the scope of this Agreement.

9. **Termination of Agreement** - The City shall have the right to terminate this agreement for cause, by giving written notice to the Contractor of such termination and specifying the effective date thereof, at least ten (10) days before the effective date of such termination. In the event of termination pursuant to this paragraph, Contractor shall be paid for services rendered and expenses incurred through the effective date of termination.
10. **Information and Reports** - The Contractor shall, at such time and in such form as the City may require, furnish such periodic reports concerning the status of the project and shall appear at project meetings as required by the City. The Contractor shall furnish the City, upon request, with copies of all documents and other materials prepared or developed in relation with or as part of the project.
11. **Records and Inspections** - The Contractor shall maintain full and accurate records with respect to all matters covered under this agreement. The City shall have free access at all proper times to such records, and the right to examine and audit the same and to make transcripts there from, and to inspect all program data, documents, proceedings and activities.
12. **Accomplishment of Project** - The Contractor shall commence, carry on, and complete the project with all practicable dispatch, in a sound economical and efficient manner, in accordance with the provisions thereof and all applicable laws.
13. **Matters to be Disregarded** - The titles of the several sections, subsections, and paragraphs set forth in this contract are inserted for convenience of reference only and shall be disregarded in construing or interpreting any of the provisions of this contract.
14. **Completeness of Contract** - This contract and any additional or supplementary document or documents incorporated herein by specific reference contain all the terms and conditions agreed upon by the parties hereto, and no other agreements oral or otherwise, regarding the subject matter of this contract or any part thereof shall have any validity or bind any of the parties hereto.
15. **City Not Obligated to Third Parties** - The City shall not be obligated or liable hereunder to any third parties.
16. **When Rights and Remedies Not Waived** - In no event shall the making by the City of any payment to the Contractor constitute or be construed as a waiver by the City of any breach of covenant, or any default which may then exist, on the part of the Contractor, and the making of such payment by the City while any such breach or default may exist shall in no way impair or prejudice any right or remedy available to the City in respect to such breach or default.
17. **Personnel** - The Contractor represents that it has or will secure at its own expense, all personnel required in performing the services under this agreement. Such personnel shall not be employees of or have any contractual relationship with the City. All of the services required hereunder will be performed by the Contractor or by sub-contractors under his supervision, and all personnel engaged in the work shall be fully qualified to perform such services.
18. **Ownership of Data** - All materials in whatever form prepared or acquired by the Contractor for the work done under this Agreement, including statistical tabulations, publications, studies, reports, or other similar material shall become the property of the City, and may be delivered to the City, upon request, by the Contractor upon termination of this Agreement.
19. **Equal Opportunity Employment** - The Contractor specifically agrees: In hiring employees for the performance of work under this contract for any subcontract, no contractor or subcontractor shall, by reason of race, color, religion, sex, age, handicap, national origin, or ancestry, discriminate against any citizen of this state in the employment of a person qualified and available to perform the work to which this contract relates.

20. Notices - Any notice, bills, invoices or reports required by this agreement shall be sufficient if sent by the parties hereto in the United States mail, postage paid, to the addresses noted below:

If to City:

The City of Parma  
6611 Ridge Rd.  
Parma, Ohio 44129  
Attention: Gregory Baeppler, Safety Director

If to Contractor:

Cleveland Communications, Inc.  
5220 Hauserman Rd.  
Cleveland, Ohio 44130  
Attention: Alan L. Close, Pres.

21. Insurance - Contractor agrees to indemnify, defend, and save harmless the City, its respective employees, agents, contractors, and assigns from all claims and lawsuits of any kind arising from this Agreement for services, resulting from any negligent act, error, or omission on the part of the Contractor. Further, Contractor shall obtain and provide acceptable evidence of a general liability policy, in the amount of Two Million Dollars (\$2,000,000) per occurrence for injuries, claims, or losses including those that result in death or property damage arising from Contractor's services provided under this Agreement.

22. Choice of Law - The parties agree that the law of the State of Ohio shall control with regard to any and all contractual disputes that may arise and that any and all litigation undertaken or arising under this contract shall be presented in a Court of Competent Jurisdiction of Cuyahoga County, Ohio.

23. Assignment - The Contractor shall not assign this Agreement without the written consent of the City.

City of Parma, Ohio

Witness:

\_\_\_\_\_  
Mayor

Witness:

\_\_\_\_\_  
Safety Director

Witness:

Cleveland Communication, Inc.

\_\_\_\_\_  
Alan Close, President

Approved as to Form:

\_\_\_\_\_  
Law Director